



YOU TRAVEL.COM ANNOUNCES NEW KEY APPOINTMENTS

17 July, 2013, London

The accommodation-only-supplier youtravel.com Ltd. has filled two of its most strategically important positions with the appointments of Andy Baker as Sales Director and Ranj Kundi as Head of Commercial.

Andy Baker brings to Youtravel extensive knowledge of the bedbank market having been pivotal in instigating and developing trade relationships whilst defining the growth and sales strategy focus at Hotels4U.com/Medhotels.com for the past 9 years. Prior to this Baker held sales management roles in Golden Sun Holidays and Balkan Holidays. In his role as Sales Director for youtravel.com, Baker will provide leadership and support to the sales and operations teams to drive the business forward, hone business strategy and take Youtravel.com to the next level.

Ranj Kundi joins Youtravel with a varied experience in contracting, online & offline marketing and travel technology. Kundi has an extensive background in travel, having held key-positions at Hotels4U/Medhotels.com and Sunstar Leisure. Kundi has been appointed as Head of Commercial and will be working closely with Andy Baker and the Sales team as well as increasing & maximising the product portfolio.

Jacky Bedlow, Chief Executive at youtravel.com said: "I am delighted to have such experienced professionals joining our management team - giving it the direction it needs going forward and building on the success of what has been a very positive year for Youtravel as a bedbank. Andy and Ranj bring extensive expertise to the roles, having worked in senior positions in the sector for several years."

Andy Baker said: "This is a tremendous opportunity to build on the solid foundations of our 2013 performance and Youtravel's return to principal status, as we look to entice significant national and international growth in our customer base. While we have had a very important upturn since the company's acquisition by the FTI Group, we need to consolidate on the positive collaboration with our partners and ensure that the heightened interest in youtravel.com is converted into even more bookings by agents keen to make the most of our hotel prices, destinations and principal status."

Youtravel.com is currently rolling out the next phase of its technology innovations with a range of special features being unveiled, designed to offer flexibility and increase bookings from its UK and international markets alike. Travel agents will currently find offers on sale for more than 8,000 properties, several exclusive to youtravel.com.

For more information on the Youtravel Group please visit: www.youtravel.com

About Youtravel

In April 2012 the FTI GROUP acquired a majority stake in youtravel.com. The London based company was launched in 2006 by Ioannis John Kent, an entrepreneurial pioneer in the online and dynamic packaging sector, who is also Chairman of the hotel group Aquis Hotels & Resorts with eleven hotels based in Greece. Youtravel is one of the key players in the accommodation-only sector and has operations in UK, Greece and Dubai. Via the online portal www.youtravel.com travel agencies gain access to more than 8,000 hotels worldwide.

About the FTI Group

The FTI GROUP with its brands is one of the fourth largest travel companies in Germany. FTI Touristik, as well as the last minute operator 5vorFlug, the rental car broker driveFTI, the online portal www.fly.de, the largest German language tour operator LAL Sprachreisen, the Destination Management Company Meeting Point International and the operator for promotional products BigXtra belong to the FTI GROUP. The consolidator FTI Ticketshop is responsible for scheduled flight ticket sales and FTI Cruises bundles the cruise business with the flagship FTI BERLIN. The FTI GROUP has consolidated its franchise systems in its subsidiary Touristik Vertriebsgesellschaft mbH (TVG). Other important distribution channels are the travel shopping channel sonnenklar.tv and the British accommodation-only-supplier youtravel.com. A new member of the FTI GROUP is the French tour operator FTI Voyages. The service center erf24 and travianet handle bookings from the FTI GROUP and external customers. Throughout Germany about 10,000 travel agencies sell FTI products. Headquartered in Munich, the FTI GROUP employs about 3,500 staff worldwide and achieved sales volumes of 1.8 billion euros in the fiscal year 2011/12.

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